Agenda

- ACC-Orlando Workload Points of Contact
- Customer Contracting Common Operating Picture (C3OP)
- ACC-Orlando New Contract Awards
- Procurement Administrative Lead Time (PALT) Industry Days
- PALT Dashboard – FY20
- Questions
## ALPHA DIVISION

**Mr. Douglas Greenwood**

- Vehicle Tactical Engagement Simulation System (VTESS)
- Range Communication System (RCS)
- Combat Vehicle Tactical Engagement Simulation System (CV-TESS)
- MILES Relevancy
- IMILES Individual Weapon System (IWS)
- Home Station Instrumentation Training System (HITS)
- Army Mobile Instrumented Training System (AMITS)
- NTC SLEP
- Warrior Injury Manikin (WIAMan)
- Training Support Services – Enterprise (TSS-E)
- Cyber Support Engineer (CSE)

**Ms. KeYanna Boone**

- Army Combat Training Instrumentation Contract (ARCTIC)
- Life Cycle Product-Line Management (LCPM)
- Integrated - Military Operations on Urbanized Terrain (MOUT) Training System (I-MTS)
- Digital Range Training System (DRTS)
- Modular Small Arms Range (MSAR)
- Battlefield Effects Simulator II (BES II)
- Target Modernization/SBIR Phase III’s
- Tactical Combat Casualty Care Simulation (TC3 Sim)
- Training Instructor/Operator Support Services (TRIOSS)
- Mobile Production Center (MPC)

## BRAVO DIVISION

**Mr. Eric Hertl**

- TReX & Stand-alone OTAs
- Wideband Training & Certification System (WTCs)
- Family of Maintenance Trainers (FMT)
  - Abrams, AMPV, HIMARS, Stryker, JLTV and MRAP
- Gunnery Training Systems
  - Abrams, Bradley and Stryker, Mobile Protected Firepower, Optionally Manned Fighting Vehicle, and USMC (LAV-25 Abrams M1A1)
- Operator & IMI
  - Common Driver Trainer (CDT), Computer Based Instructional Development (CBID II), Maritime Integrated Training Systems
- Mobility
  - Construction Equipment Virtual Trainer (CEVT) and Virtual Clearance Training System (VCTS), Joint Primary Aircraft Training System (JPATS)

**Mr. Jason Jerome**

- Target System Hardware Support (TSHS)
- Aerial Target Flight Services (ATFS)
- Army Ground Aerial Target Control Systems (AGATCS) Production
- Aerial Target System II (ATS2)
- Aerial Weapon Scoring System (AWSS)
- Towed Target Engineering Services (TTES)
- Test Instrumentation Enterprise Development Systems (TIEDS)
- Air Defense Artillery – Targets (ADA-T)
- Persistent Cyber Training Environment (PCTE)
- Advance Subscale Aerial Platform (ASAP)
- Army Ground Target Control Systems (AGATCS) Development
- Remotely Piloted Vehicle Target (RPVT)
- Unmanned Aircraft System - Target (UAS-T)

**Ms. Jean Borowski**

- National Cyber Range Complex-Event Planning and Operations Support (NCRC-EPOS)
- Special Operations Forces Training, Engineering and Maintenance Support (SOFTEAMS III)
- Engagement Skills Trainer (EST) II
- SOF Requirements, Analysis, Prototyping, Training, Operations & Rehearsal (SOF RAPTOR) III & IV
- SOF Aviation Systems Trainers – Enhancements (SOFASTE-E) I & II
- Call For Fire Trainer (CFFT) II
- Intelligence & Electronic Warfare Tactical Proficiency Trainer (IEWTPT)
- Basic Electronics Maintenance Trainer II (BEMT II)
- SOF Joint Tactical Aircraft Controller
- SOF Soldier Monitoring System

## Mr. Jason Graham

- Consolidated Product Line Management (CPM-NEXT & CPM-Plus)
- Targetry Range Automated Control and Recording (TRACR)
- Integrated Air Defense System (IADS)
- Tactical Engagement Simulation System
- Joint Readiness Training Center (JRTC) Land Expansion
- P25 Radios
- System Engineering and Technical Assistance (SETA)
- Wounded Warrior
- PEO STRI CIO/G6 Information Technology
- JRTC Tower Replacement

## Mr. William Jensen

- Modernizing Instrumentation Systems for Test and Evaluation (MISTE)
- Rapid Innovation Broad Agency Announcement (BAA)
- Test Network Modernization (TNM)
- Applied Environments Modernization (AEM)
- Nuclear Effects Prompt Gamma Simulator (NETCM PGs)
- Electromagnetic Environmental Effects (E3)
- Special Expertise for Cyber and Test & Evaluation Support (SECTES)
- Multiple High Energy Laser Measurement Sensor (MHELMS)
- Autonomous Systems Test Capability
- Test & Evaluation Program Support Act
- Small Business Innovative Research Ph. III
- Integrated Live Virtual Constructive Test Environment (ILTE)

## Mr. Duane St. Peter

- National Cyber Range Complex-Event Planning and Operations Support (NCRC-EPOS)
- Special Operations Forces Training, Engineering and Maintenance Support (SOFTEAMS III)
- Engagement Skills Trainer (EST) II
- SOF Requirements, Analysis, Prototyping, Training, Operations & Rehearsal (SOF RAPTOR) III & IV
- SOF Aviation Systems Trainers – Enhancements (SOFASTE-E) I & II
- Call For Fire Trainer (CFFT) II
- Intelligence & Electronic Warfare Tactical Proficiency Trainer (IEWTPT)
- Basic Electronics Maintenance Trainer II (BEMT II)
- SOF Joint Tactical Aircraft Controller
- SOF Soldier Monitoring System
# ACC - Orlando Workload Points of Contact

**CHARLIE DIVISION**

**Ms. Michelle Burrell**

- Flight School (FS XXI)
- Aviation Combined Arms Tactical Trainer (AVCATT) Recon Attack
- Aviation Combined Arms Tactical Trainer (AVCATT) Post Deployment Software Support (PDSS)
- Aviation Combined Arms Tactical Trainer (AVCATT) Head Mounted Display
- Close Combat Tactical Trainer Manned Module Modernization (CCTT M3)
- Joint Land Component Constructive Training Capability (JLCCCTC)
- Common Battle Command Simulation Equipment (CBCSE)
- Battle Command Training Center – Equipment Support (BCTC-ES)
- Live, Virtual, Constructive – Integrating Architecture (LVC-IA)
- Games for Training (GFT)

**Ms. Dunamis Triska**

- Flight School (FS XXI)
- Aviation Combined Arms Tactical Trainer (AVCATT) Recon Attack
- Aviation Combined Arms Tactical Trainer (AVCATT) Post Deployment Software Support (PDSS)
- Aviation Combined Arms Tactical Trainer (AVCATT) Head Mounted Display
- Close Combat Tactical Trainer Manned Module Modernization (CCTT M3)
- Joint Land Component Constructive Training Capability (JLCCCTC)
- Common Battle Command Simulation Equipment (CBCSE)
- Battle Command Training Center – Equipment Support (BCTC-ES)
- Live, Virtual, Constructive – Integrating Architecture (LVC-IA)
- Games for Training (GFT)

**Ms. Pat Cole Soucy**

- Warfighter Focus (WFF) Closeout
- Simplified Acquisition Purchase (SAP)
- Small Business Innovative Research (SBIR) Phase I & II
- Digital Integration Lab (DIL)
- TBOS
- Synthetic Environment Core (SE CORE)
- Night Eagle
- OneSAF
- Unmanned Aircraft Systems (UAS)

**Mr. Don Wagoner**

- Army TADSS Maintenance Program (ATMP)
- Warfighter Focus (WFF) Basic Contract
- Artillery and Chemical Trainers (ACT)
- Synthetic Training Environment (STE) Cross Functional Team (CFT)
- STE One World Terrain (OWT) [PM SE – OWT]
- STE Reconfigurable Virtual Collective Trainer (RVCT) [PM ST – PdM VTS]
- Soldier/Squad Virtual Trainer [PM ST – PdM VTS]
- STE Live Force on Force OTAs [PM ST – Future Force]

**Mr. Brian Serra**

- Squad Advanced Marksmanship Training (SAMT)
- STE One World Terrain (OWT) [PM SE – OWT]
- STE Reconfigurable Virtual Collective Trainer (RVCT) [PM ST – PdM VTS]
- Soldier/Squad Virtual Trainer [PM ST – PdM VTS]
- STE Live Force on Force OTAs [PM ST – Future Force]

**DELTA DIVISION**

**Mr. Jack Rowe**

- Mission Training Complex Capabilities (MTCCS)
- National Training Center – Training Support Contract (NTC-TSC)
- Joint Multinational Readiness Center – Rotational Mission Support (JMRC-RMS)
- Joint Readiness Training Center – Support Contract (JRTC-SC)
- U.S. Army Central (USARCENT) Training Support Services (TSS)
- JRTC Data Plan GSA Schedule / Wire Line Services NETWORX GSA GWAC
- Joint Inter-Agency Task Force (JIATF) – West Support Services
- PEO GCS: Bradley/Abrams Common Software Library (BSCL/ASCL)

**Gloria Bailey**

- Enterprise Training Services Contract (ETSC) – Support Mission Task Orders
- Army National Guard Exportable Combat Training Capability (ARNG-XCTC)
- CIO-G6 – Military Intelligence Information Technology Service (MIITS) - Fort Huachuca
- Knowledge Based Services (KBS) – (FT Huachuca) – current
- Knowledge Based Services (KBS) – (FT Huachuca) – recomplete
- Huachuca Training and Support Contract (HTASC)
- WFF Task Order Closeout

**Ms. Dana Graham**

- Foreign Military Sales (FMS) Supply Portfolio
  - PEO STRI International Program Office (IPO) Support
  - Non-PEO STRI – Supply Customers
- Enterprise Training Services Contract (ETSC) & Basic Contract
- Foreign Military Sales (FMS) Services Portfolio
- PEO STRI International Program Office (IPO) Support
  - Warfighter Focus, Contingency & Non-Contingency FMS efforts
  - Enterprise Training Services Contract FMS efforts
  - Army TADSS Maintenance Program (ATMP) FMS efforts

**Ms. Glenda Torres**

- Security Assistance Training Management Organization (SATMO) Support
- Enterprise Training Services Contract (ETSC) & Basic Contract
- Foreign Military Sales (FMS) Services Portfolio
- PEO STRI International Program Office (IPO) Support
  - Warfighter Focus, Contingency & Non-Contingency FMS efforts
  - Enterprise Training Services Contract FMS efforts
  - Army TADSS Maintenance Program (ATMP) FMS efforts

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**ACC - Orlando Workload Points of Contact**

**https://acc.army.mil/contractingcenters/acc-orl/PALT_update.html**
## Customer Contracting Common Operating Picture (C3OP)

### Legend
- **△**: Current Contract Start Date
- **▲**: Current Contract End Date
- **☆**: Acquisition Requirements Lead Time (ARLT) Start Date
- **★**: Requirements Package Due Date
- **☆☆**: Award Date

### Note
Updated/Posted Monthly prior to each PALT Industry Session at the following link:

<table>
<thead>
<tr>
<th>DIV</th>
<th>Requiring Activity</th>
<th>Contract Name</th>
<th>FY20</th>
<th>FY21</th>
<th>FY22</th>
<th>FY23</th>
<th>FY24</th>
<th>FY25</th>
<th>FY26</th>
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<tbody>
<tr>
<td>ALPHA</td>
<td>DT</td>
<td>Integrated Military Operations in Urbanized Terrain (MCUT) Training System</td>
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<td></td>
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<td>(i-MTS) Continuous Technology Refreshment (CTR) (None)</td>
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<tr>
<td>ALPHA</td>
<td>CTIS</td>
<td>JRTC Tactical Towers and Antennas (TBD)</td>
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<tr>
<td>ALPHA</td>
<td>APM TRADE</td>
<td>Life Cycle Product Line Management (LCPM) (New Start)</td>
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<tr>
<td>ALPHA</td>
<td>VTS</td>
<td>Maritime Integrated Training System (MITS) w/ Maneuver Support Vessel-Light Out of Ft. Eustis (Recompete)</td>
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<tr>
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<td>Modular Small Arms Range (MSAR) (TBD)</td>
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<td>ALPHA</td>
<td>APM TRADE</td>
<td>Targetry Range Automated Control and Recording (TRACR) PLUS (Recompete)</td>
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<td>ALPHA</td>
<td>CAC-T/ATSC-TSAID</td>
<td>TRAINING SUPPORT SYSTEMS ENTERPRISE</td>
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</table>

- **NO RECOMPETE**
- **Working with FMO to staff Source Selection. Not in PALT. ACC-ORL has ordering authority to use Navy contract for execution. Working PALT goals**
- **Evaluation is ongoing. Small Business Set-Aside.**
# New Awards - April 2020

<table>
<thead>
<tr>
<th>Contract Number</th>
<th>Order Number</th>
<th>Signed Date</th>
<th>Description of Requirement</th>
<th>Contractor Name</th>
<th>Current Contract Value</th>
<th>Base and All Options Value</th>
<th>Obligated Amount</th>
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<td>W900KK15D0011</td>
<td>W900KK20F0043</td>
<td>04/01/2020</td>
<td>INTERACTIVE MULTIMEDIA INSTRUCTION FOR ABRAMS MAIN BATTLE TANKS</td>
<td>PINNACLE SOLUTIONS, INC.</td>
<td>$381,580</td>
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<td>W900KK20D0006</td>
<td>W900KK20F0072</td>
<td>04/10/2020</td>
<td>PROCUREMENT OF AERIAL TARGET SYSTEMS AND SPARES</td>
<td>GRIFFON AEROSPACE, INC.</td>
<td>$157,797</td>
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<td>W900KK20C0010</td>
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<td>04/03/2020</td>
<td>SMALL BUSINESS INNOVATION/RESEARCH (SBIR) PHASE III REQUIREMENT - LASER INTEGRATED DIAGNOSTIC SUITE</td>
<td>AEGIS TECHNOLOGIES GROUP, LLC, THE</td>
<td>$6,106,121</td>
<td>$8,326,529</td>
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<td>W900KK15D0001</td>
<td>W900KK20F0086</td>
<td>04/07/2020</td>
<td>TEST INSTRUMENTATION ENTERPRISE DEVELOPMENT AND SUPPORT (TEIDS), LARGE SENSOR-LARGE ARRAY</td>
<td>LEIDOS INNOVATIONS CORPORATION</td>
<td>$1,109,431</td>
<td>$1,109,431</td>
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<td>GS30F0030Y</td>
<td>W900KK20F0074</td>
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<td>ELECTRIC GOLF UTILITY CARTS</td>
<td>GATOR MOTO UTILITY VEHICLES AND MORE LLC</td>
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<td>W900KK20D0010</td>
<td>W900KK20F0073</td>
<td>04/09/2020</td>
<td>TASK ORDER IN SUPPORT OF THE JOINT LAND COMPONENT CONSTRUCTIVE TRAINING CAPABILITY PROGRAM</td>
<td>PHOENIX LOGISTICS, INC.</td>
<td>$31,795,269</td>
<td>$31,795,269</td>
<td>$6,320,478</td>
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<td>W900KK17D0002</td>
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<td>INTERNATIONAL PROGRAMS OFFICE SYSTEMS ENGINEERING TECHNICAL ASSISTANCE CONTRACT</td>
<td>ODT, INC.</td>
<td>$3,507,808</td>
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<td>W900KK17D0010</td>
<td>W900KK20F0063</td>
<td>04/14/2020</td>
<td>CYBER ENVIRONMENT REPLICA (CER) FOR COMBAT TRAINING CENTERS (CTC)-</td>
<td>SCIENTIFIC RESEARCH CORPORATION</td>
<td>$5,926,198</td>
<td>$5,926,198</td>
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<td>04/16/2020</td>
<td>SBIR PHASE II - YEAR I</td>
<td>DIGITAL SOLID STATE PROPULSION, INC</td>
<td>$581,516</td>
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<td>W900KK20D0003</td>
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<td>04/17/2020</td>
<td>ENTERPRISE ARCHITECTURE CONNECTIVITY TEST NETWORK MODERNIZATION - EQUIPMENT PROCUREMENT</td>
<td>SUSTAINABLE SYSTEM SOLUTIONS, LLC</td>
<td>$1,911,275</td>
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<td>W900KK20D0005</td>
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<td>04/17/2020</td>
<td>AIR DEFENSE ARTILLERY TARGETS (ADA-T) AND ASSOCIATED SERVICES TO EXECUTE MULTIPLE TEST AND TRAINING EVENTS</td>
<td>GRIFFON AEROSPACE, INC.</td>
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<td>04/17/2020</td>
<td>TEST AND EVALUATION SUPPORT FOR TRANSITIONS (TEST) CONTRACT CENTRAL TEST AND EVALUATION INVESTMENT PROGRAM EFFORT</td>
<td>SENeca GLOBAL SERVICES, LLC</td>
<td>$306,226</td>
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<td>W900KK18D0010</td>
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<td>04/23/2020</td>
<td>ADVANCED SUBSCALE AERAL PLATFORM (ASAP)/PROCUREMENT OF IMPULSE CART</td>
<td>COMPOSITE ENGINEERING, INC.</td>
<td>$176,800</td>
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<td>04/24/2020</td>
<td>LIFE CYCLE REPLACEMENT AND TECH REFRESH FOR JOINT MULTINATIONAL READINESS CENTER INSTRUMENTATION SYSTEM</td>
<td>ADVANCED IT CONCEPTS, INC.</td>
<td>$4,312,410</td>
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<td>W900KK18D0019</td>
<td>W900KK20F0049</td>
<td>04/30/2020</td>
<td>SYSTEMS ENGINEERING AND SUPPORT FOR THE CLOSE COMBAT TACTICAL TRAINERS POST DEPLOYMENT SOFTWARE SUPPORT PROGRAM</td>
<td>APPLIED VISUAL TECHNOLOGY, INC.</td>
<td>$7,630,165</td>
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<td>W900KK20D0004</td>
<td>W900KK20F0081</td>
<td>04/30/2020</td>
<td>TECHNICAL SUPPORT FOR ON-SITE I SSUES POST DEVELOPMENT SYSTEM SUPPORT</td>
<td>RIPTIDE SOFTWARE, INC.</td>
<td>$824,083</td>
<td>$4,594,181</td>
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**Note**

Updated/Posted Monthly prior to each PALT Industry Session at the following link: [https://acc.army.mil/contractingcenters/acc-orl/monthly_new.html](https://acc.army.mil/contractingcenters/acc-orl/monthly_new.html)
Procurement Administrative Lead Time (PALT) Industry Days

- Each PALT session provides industry the opportunity to request updates on specific procurements of interest in a “Q&A type” forum
  - No formal agenda, no minutes, no external participation;
  - Open Q&A session not to exceed one hour (0900-1000);
  - Joint, multi-functional panel, to include Requiring Activity representatives;
  - Government does not provide procurement sensitive information;
  - Updated ACC-ORL Workload Organization and C3OP posted prior to each session

- Supports the spirit and intent of the 2 March 2018 Deputy Secretary of Defense memorandum, “Engaging with Industry”.

- Over 17,000 Industry partners have attended since inception in 2011.

- Upcoming PALT sessions (3039 Technology Parkway, Partnership III, Conference Room 321 A/B):

<table>
<thead>
<tr>
<th>CY20</th>
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<tr>
<td>14 July</td>
<td>12 January</td>
</tr>
<tr>
<td>11 August</td>
<td>09 February</td>
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<td>08 September</td>
<td>09 March</td>
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<tr>
<td>13 October</td>
<td>13 April</td>
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<tr>
<td>10 November</td>
<td>11 May</td>
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## ACC-O RL FY20 YTD Summary as of 1 May 2020

<table>
<thead>
<tr>
<th>Action Type</th>
<th>Total Actions</th>
<th>Cycle Time In Days</th>
<th>Goal in Days</th>
<th>Meeting Goal?</th>
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<tr>
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<td>7</td>
<td>114</td>
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<td>IT Below $250K</td>
<td>52</td>
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<td>Office Management Below $250K</td>
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<td>Research and Development Below $250K</td>
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<td>Electronic &amp; Communication Equipment $250K to $10M</td>
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<td>102</td>
<td>117</td>
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<td>Aircraft, Ships/Submarines &amp; Land Vehicles Below $250K</td>
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<td>Electronic &amp; Communication Equipment Below $250K</td>
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<td>Industrial Products &amp; Services Below $250K</td>
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<td>Research and Development $250K to $10M</td>
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<td>Equipment Related Services $10M to $100M</td>
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